

Changing the game of revenue management

GameChanger, Duetto's innovative pricing solution, allows hoteliers to optimize every single booking efficiently and seamlessly.

 **+6.5%**

Seriously increase your RevPAR Index

Fully deployed Duetto customers experience a significant rise in RevPAR. **The average lift is +6.5%.**



Automate as you wish

AutoPilot lets you automate as much as you want, with complete control.



Gauge your market demand

Track lost business to fully understand demand and price elasticity of consumers.



Forward-looking rate recommendations

GameChanger's innovative and dynamic analytics produces rate recommendations for hotels up to five years into the future.



Global enterprise strategy solution

Give centralized revenue teams complete control to roll out global pricing strategies.



Customize your business strategy

Get the competitive edge when you create unique price and segmentation logic.



No need to worry

Be alerted to market changes instantly when you set up smart notifications.



Empower your revenue management team with Open Pricing

With an Open Pricing methodology, you can yield all segments, room types, and distribution channels independently and in real time.

Adapt your rates in line with market demand fluctuations and on compression nights, discounts can be altered to zero instead of closed, allowing your inventory to remain available on all channels.

- By using Open Pricing, your rooms are optimally priced for each day, each guest segment, and each room type, which drives higher room rates and enhanced profitability.
- GameChanger's Open Pricing strategy allows you to stay open and selling. Always. And you won't lose market visibility or customers to competing hotels.
- By using Open Pricing you will be able to use minimum or maximum bounds to set rate parameters that are right for your property, location, or brand.



Predictive analytics software for hotels, casinos and resorts

A cloud-based predictive analytics solution, GameChanger empowers hotels to sharpen revenue management strategies through innovative technology. **An innovative tech stack that works together for better revenue management.**

Together with ScoreBoard for reporting and BlockBuster for group bookings, GameChanger is part of an award-winning suite of SaaS products that give hoteliers the power to deploy modern pricing strategies and agile distribution which, in turn, maximize revenue and profit.

- Customize your home screen to access key information instantly, and segment and re-segment without losing data.
- Using AWS multi-tenant cloud architecture, updates are pushed automatically, putting users on the latest version, eliminating downtime, and eradicating the need for costly upgrades.



Automation

The way forward for modern revenue management

We like to lead the way at Duetto and so we're proud to be the first RMS to offer controlled automation. Controlled automation gives you the power to decide when and what to automate, freeing up time usually spent on repetitive tasks and allowing you to focus on other, more pressing issues.

- Safely automate daily rate optimization within parameters that you can set, control, and change.
- Optimize around the clock. GameChanger will auto-publish the most profitable rates for your business.
- Enterprise Rate Guidelines facilitate setting scalable strategies and automating them across regions or brands.



Created by hoteliers, *for hoteliers.*



“GameChanger adds 5 to 10 points of RevPAR index in the hotels where it has been implemented. Honestly, I don’t know of any other thing management could do to bump the Index like that”

Leland Pilsbury, Chairman of Thayer Lodging, a Brookfield Company